

KRISTOPORUS TAMARO DEBATARAJA

Jakarta, Indonesia | [\(+62\) 821 6624 9854](tel:+6282166249854) | tamarosimamora11@gmail.com | [linkedin.com/in/kristoporus-tamaro-357163212](https://www.linkedin.com/in/kristoporus-tamaro-357163212)

EDUCATION

Universitas Sumatera Utara – Bachelor of Political Science **2018 - 2022**
GPA: 3.38 / 4.00 (144 / 144 Credits)
GP: 3.38 / 4.00 (8th Semester)
SMA Cahaya Medan – Social Science **2015 – 2018**

WORK EXPERIENCES

CC Jurnalistik USU – Founder & CEO **November 2021 – November 2023**

- Formulated the platform's vision, goals, and objectives; contracted and trained new employees.
- Participated in all aspects of journalistic development from the formulation of training curricula to operations and ensuring that the vision of the platform is followed
- Organized and led plan programs of further growth.

PT. Indofood Sukses Makmur CBP Tbk

Management Trainee I-Based

December 2023 – December 2024

- Create Projects & Plans With Distributors
- Conduct brand project in 6 stockpoints
- Provide accumulated reports (Sales To Trade, Brand Activation, Brand Awareness, & Market Analysis)

PT. Indofood Sukses Makmur CBP Tbk

Area Sales & Promotion Representative (Spv Section Marketing)

January 2025 – Present

- Organized Marketing Team & Sales Team to achieve team targets
- Execution & Identify Trade Promo & Event Planning
- Monitoring Stockpoint, Salesman Team, Customer Buy
- Report Market Audit, Weekly Achievement
- Evaluation Performance Sales Team & Promotion Team

ORGANIZATIONAL EXPERIENCES

BEM/PEMA USU Kabinet Rekacipta

Minister Of Career and Professional Development

May 2021 – May 2022

- Organized all staff in research related to the needs of USU students in the field of professions and soft skills
- Oversaw the process of organization event planning.
- Made organizational work procedures.

UKM KMK St. Yohannes Don Bosco FISIP USU

Head Of External Organization

February 2020 – February 2021

- Create activities that involve academics, as well as social practitioners in the world of student at Universitas Sumatera Utara.
- Made the funding proposal for internal and external in Universitas Sumatera Utara
- Negotiated about funding UKM KMK St. Yohannes Don Bosco FISIP to Universitas Sumatera Utara.

Kelompok Aspirasi Mahasiswa Bhinneka USU

Head Of Organizational Relations Division

November 2020 – May 2021

- Communicate all forms of information about the organization to the public, clients or investor
- Handled complex and prepared a report on the results of the cooperation agenda

VOLUNTEER EXPERIENCES

UKM KMK St. Yohannes Don Bosco FISIP USU

Speaker and Mentor for PMB & Upgrading

February 2022

- Provided information and tips & tricks about organizations, career and college life

EMAS INSTITUTE

Opening Speech at TOEFL training and Test Online

October 2021

- Give a speech at the opening of the event.

BEM/PEMA USU

Webinar Digital Era With Millenial Power-Moderator

May 2021

- Provided some knowledge about Digital Era, Start Up and data analysis courses.

UKM KMK St. Yohannes Don Bosco FISIP USU

Public Seminar Kehidupan Bernegara Menuju Good Governance – Moderator

November 2020

- Provided some knowledge about community life, and socialization of a good state life .

Ikatan Mahasiswa Ilmu Politik USU

National Seminar Dies Natalis IMADIP – Security Section

November 2019

- Prepared for guest arrival accommodation and security sterilization

SKILLS

Personal Skills

Leadership | Communication | Teamwork | Initiative | Creativity | Multitasking | Marketing Management

Technical Skills

Microsoft Office (Microsoft Word, Microsoft Excel, Microsoft Powerpoint, etc) | Google Spreadsheet, Google Docs, etc. | E-Views | Canva

LANGUAGES

Native or Bilingual Proficiency in Indonesian | Professional Working Proficiency in English

INTEREST

Health | Sports | Political Issues | Travel | Music | Fashion | Writing | Reading | Photography